



The Proteus  
***Momentum  
Leadership*** Program

'Moving Your People Management Skills To Strategic Action'

**IN-HOUSE PROGRAM**  
**2009**

# The Proteus *Momentum* *Leadership* Program

When you have the foundations of leadership and the management processes in place, this can and will transform you, your team and potentially your organisation.

Being a passionate and motivated leader will definitely assist in motivating your staff to create a better workplace.

However, sometimes we can get stale, plateau or simply get bogged down in the busyness of doing and not leading.

The Proteus Momentum Leadership program is designed to give existing leaders new 'people management' concepts and strategies, while enhancing their existing skills and knowledge. It will also assist them in moving to that next level in their leadership journey while achieving sustainable outcomes and results.

With contemporary and inspirational ideas and approaches that work, you will be provided with guidance, templates and success formulas to move you, your team and your organisation from good to great.

At Proteus we create great leaders and organisations. Our facilitators live and breathe leadership and apply the program principles into their business units and daily lives. We know that the program strategies work and will give you bottom line results that you are looking for while experiencing an incredible sense of achievement.

## PROGRAM OBJECTIVE

This in-house program has been specifically designed for people that have a solid leadership foundation to establish momentum on their journey to becoming a more positive, successful and outstanding contemporary leader.

Momentum leadership has been designed to:

- Assist you to create the ideal workplace
- Challenge the way you think about people management
- Deliver effective strategies to lead winning teams
- Help you discover focus and direction in times of chaos and change

## LEARNING OUTCOMES

As a result of The Momentum Leadership Program participants will gain advanced knowledge and implementation strategies in how to manage their staff through difficult times, communicate more effectively and truly build an exciting workplace.

## WHO SHOULD ATTEND?

- Professionals on a career path toward an Executive Leadership, Senior Management or CEO position
- Emerging Leaders and Superstars
- People Managers

## PROGRAM FORMAT – IN-HOUSE PROGRAM

4 Days face-to-face over two months.

2 x 2 consecutive days – 1 month apart

Workplace and leadership activities will be completed throughout the program.

# PROGRAM OVERVIEW

## MODULE ONE: Building Your Ideal Workplace

**Objective:** To establish and plan the foundations and vision for your future ideal workplace.

**Content:**

- How to build on your successes and identify areas for change
- Blowing up the old and creating new workplace paradigms
- Creating and establishing a future ideal workplace that is sustainable
- Leading and reflecting the culture that you want
- How to create a culture of responsibility and trust
- Moving from dependency to interdependency
- When your dream is not their dream and what to do about it
- The 3 P Formula – Performance, Professionalism and Passion

**Learning Outcome:** Participants will be able to apply their new ideal workplace plans to their current situation and implement the key steps involving their teams and other stakeholders.

## MODULE TWO: Leading In Times of Chaos and Rapid Change

**Objective:** To give participants an enhanced understanding on the impact of rapid change on the workplace environment and what contemporary leaders need to do to manage change effectively.

**Content:**

- Embracing chaos and disorder and how to bring your staff with you
- How the world is changing exponentially and what to do about it
- Contemporary change models – a new perspective
- What the future workplace will look like – the new frontier
- We don't know what we don't know – taking action with wisdom
- Working successfully with generation Y, X and the Boomers
- Leading and motivating generational co-operation and how to maximise their strengths

**Learning Outcome:** Utilising the contemporary models and strategies, participants will be more successful in leading change while bringing their people with them.



## MODULE THREE: Transforming Your People & Your Relationships

**Objective:** To provide participants with concepts and strategies to work more successfully with their people. They will do this by building and leading meaningful professional relationships, along with new approaches for higher-level conflict resolution.

**Content:**

- You don't have to like them to lead them
- Getting real with your people – how to build meaningful relationships with your colleagues, key stakeholders and the people above you
- Seeing your manager as your most important client and how to work successfully with them
- When you clash with your managers and what to do about it
- When to stay, when to change and when to go
- Creating great and passionate teams
- Managing the tough stuff – how to navigate through complex conflict
- Getting out there – external networking and associations

**Learning Outcome:** Participants will be able to create better workplace relationships with key people and then take appropriate actions to better manage complex people issues.

## MODULE FOUR: Communicating From The Head, Heart and Gut

**Objective:** To provide participants with new and enhanced communication concepts and strategies to assist in transforming their leadership approach in their workplace.

**Content:**

- Getting your communication processes on track
- Leading negotiations, influencing and selling
- Keeping your communication real and keeping it simple
- Words and actions – from rhetoric to behaviour change
- Understanding the importance of body language
- Building leadership credibility and sustainability
- Taking your behavioural style knowledge to the next level
- Loving and maximising your style

**Learning Outcome:** Participants will be able to establish better communication processes that get to the heart of the issues and inspire people to make appropriate changes and move forward.

## INVESTMENT - \$2250 per person

**Includes:** • Extensive Course Manual

There is no GST on these services. The above price is effective as at 1 January 2009.

Proteus Education & Training reserves the right to change the advertised price.

## CANCELLATION

Refunds will not be given unless at least 20 working days notice is provided. A 10% (of total cost) administration fee will be deducted for all cancellations.

## REGISTRATION OF INTEREST FORM

# The Proteus *Momentum* *Leadership* Program

Please fax this Registration of Interest form back to your nearest Proteus Leadership Centre and one of our helpful team will contact you to discuss how the Momentum Leadership program can work for you.

### CONTACT DETAILS

Name: \_\_\_\_\_

Address: \_\_\_\_\_  
\_\_\_\_\_

Postcode: \_\_\_\_\_

Organisation: \_\_\_\_\_

Position: \_\_\_\_\_

Phone: \_\_\_\_\_

Fax: \_\_\_\_\_

Mobile: \_\_\_\_\_

Email: \_\_\_\_\_

**This form should be sent to your nearest Proteus Leadership Centre:**

### Melbourne Centre

PO Box 4100, Doncaster Heights VIC 3109  
Ph: (03) 9848 0500 | Fax: (03) 9848 0511 | info.vic@proteuscentre.com

### Adelaide Centre

PO Box 3260, Rundle Mall SA 5000  
Ph: (08) 8110 7300 | Fax: (08) 8110 7311 | info.sa@proteuscentre.com

### Brisbane Centre

PO Box 618, Brisbane QLD 4000  
Ph: (07) 3020 4400 | Fax: (07) 3229 7688 | info.qld@proteuscentre.com

### Sydney Centre

PO Box 1142, North Sydney NSW 2059  
Ph: (02) 8925 1200 | Fax: (02) 8920 3522 | info.nsw@proteuscentre.com

**www.proteuscentre.com**

ABN: 30 092 276 358

*Thank you for your registration of interest*





*Bringing People, Purpose & Passion Together*

**Melbourne Centre**

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